

# LEAN Hospital Recognizes \$24M in Untapped Performance Improvement Through More Effective Workforce Management

Public Health System engaged Workforce Insight to identify hidden savings and performance improvement opportunities to combat rising costs and declines in reimbursement



## ▶ CHALLENGE

Escalating Operating Costs & Hidden Waste: Safety net hospital and health system faced mounting financial pressure marked by a rise in uninsured care, reduced Medicaid and escalating operating costs. The health system had established a LEAN culture, but significant performance opportunities remained untapped related to workforce management.

## ▶ SOLUTION

Workforce Insight prioritized labor performance strategies to yield the highest financial impact, while considering goals for patient quality and increased service complementing existing LEAN methodologies with best practice workforce management strategies, including:

- Immediate Labor Cost Savings Assessment & Cost-Benefit Analysis
- Staffing Plan Alignment & Skill Mix Design
- Workforce Management Technology Optimization
- Workforce Transformation

## ▶ RESULT

\$24M in Labor Cost Savings discovered, including \$5M identified as immediately accessible and \$19M from Ongoing Performance Improvements

## CLIENT PROFILE

Hospitals &  
Health Systems

 Staffed Beds: 337

 Employees: 4,600

 1 Hospital & 8 Clinics

# \$24M